

Network of Sloan Undergraduate Women

4.26.10

web.mit.edu/nsuw

Hi everyone! Here, you will find:

- **Events**
 - **Recent Business Tidbits**
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As always, we welcome input from our members. Please email nsuw-exec@mit.edu with any suggestions for future events.

Events

2010 Goldman Sachs Undergraduate Camp

Date & Time: May 24 – 26, 2010

Venue: Goldman Sachs Office, New York City

The 2010 Goldman Sachs Undergraduate Camp offers college freshmen an opportunity to explore the financial services industry and become familiar with the firm's business, history, and culture. This 3-day program features divisional overviews, case studies, career workshops, and networking with Goldman Sachs business and recruiting professionals.

This event is open to all freshmen.

To RSVP, please visit our events portal at gs.com/careers/campusevents by Sunday, April 25, 2010 and search for "2010 Undergraduate Camp".

The Berkeley MFE

Discover how your degree in mathematics, physics, computer science, economics or engineering could lead to a career in quantitative finance. Come find out more about the Berkeley Master of Financial Engineering Program at our upcoming information session in CAMBRIDGE, MA.

Date: Tuesday, May 11, 2010

Location: The Hyatt Regency Cambridge, 575 Memorial Drive, Cambridge, MA

Time: 5:30-7:00 PM

Refreshments will be provided

You will meet with admissions staff as well as recent graduates of the program. In addition, we can provide you with an on-site assessment of your background. Please bring copies of your resume and transcripts to the session for a quick onsite assessment.

Please [register here](#) for the event. RSVPs are not required, but are appreciated. Students at all levels and graduates are welcome.

Can't make it? Join us for one of our online information sessions, held biweekly at berkeleymfe.webex.com. Please see our website for exact dates and times. -----

Drop your resume NOW for the Spring Career Fair!

Log into CareerBridge today and register for the Spring Career Fair, including 'dropping' your one-page resume with employers you are interested in for full time and internship opportunities at all levels. Currently, 41 employers are signed up to attend the event, which will be held on May 4th in Morss Hall (employer list at <http://is.gd/aWoke>).

Wharton MBA Program

Thank you for your interest in the Wharton MBA program. We would like to introduce you to [myWharton MBA](#)!

[MyWharton MBA](#) delivers the information you need right at your fingertips, including your application status and admissions updates. Log in to receive admissions news and to find out more about the people and programs at Wharton that most interest you.

To create a [myWharton MBA](#) account, please follow the simple steps below:

Step 1: Introduce yourself to the Wharton MBA Admissions Office by filling out a [Let's Get Acquainted](#) form.

Step 2: Choose a personalized user name and password. This user name and password will allow you to access BOTH your application AND your [myWharton MBA](#) page!

Step 3: Log in and begin to use your personalized online portal to learn more about the depth and breadth of the Wharton community, faculty and students!

Landmark Partners Summer Intern

Career Bridge Job ID 7978

Landmark Partners is a real estate and private equity investment firm specializing in acquiring interests in private partnerships through secondary market transactions as well as through direct investments. Formed in 1989, Landmark has successfully raised 27 funds capitalized at more than \$8.3 billion focused on real estate as well as venture capital, mezzanine and buyout partnerships. Landmark recently had its first closing for its fifth real estate secondaries fund and is also raising capital for primary real estate investments. To address its ongoing needs, Landmark is seeking to hire a real estate intern to its Boston office for the summer of 2010.

KEY RESPONSIBILITIES:

- Evaluation of New Secondary Market Investments
- Assist with developing underwriting assumptions through an integrated review of market data, financial reports and legal documents.
- Analyze investments using various valuation techniques.
- Develop parameters for sensitivity analyses based on underwriting assumptions.
- Assist with post-offer due diligence.

Evaluation of New Primary Fund Investments

- Assist with assessment of funds and general partner sponsors through background research, review of investment offering materials and analysis of investment track records.

Transaction Documentation

- Prepare documentation of investment analysis including investment memoranda and presentations.

Origination Support

- Prepare market research on general partner sponsors and on holders of private real estate investments.
- Accumulate and manage incoming data on investment portfolios.

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Upcoming Global Education & Career Development Center events

Job Opportunities of the Week

Job ID#8086: Operations and Supply Chain Intern, **New Balance**, internship (graduate level). **Deadline April 23rd!**

Job ID#8113: Financial Analyst, Investment Banking, **The Succession Group**, full-time (entry level).

Job ID#8116: Product Manager, Personal Audio, **Bose Corporation**, full-time (experience preferred).

Job ID#8130: Business Intelligence Development Intern, **Biogen Idec**, internship.

Job ID#8136: Brewer Engineering Intern, **Keurig (division of Green Mountain Coffee Roasters)**, internship (data intensive).

Job ID#8094: Senior Strategy Consultants, **Trinity Partners**, full-time (experienced).

What Intellectual Property Means in Academia and Exploring Alternative Careers in the IP Field

Monday, April 26, 2010, 3:30-5:00 pm, Rm 54-100.

Presented by the **Global Education and Career Development Center**, and the **Postdoc Advisory Council**

Confused about IP? What's the difference between Disclosures, Patents and Licenses? Should graduate students and postdocs be aware of IP issues? How does IP work at MIT? In a panel discussion with staff from the MIT Technology Licensing Office and an Associate from the IP Law firm of Wolf Greenfield, find out the answers to the above questions and many more. Discussions will also highlight exploring alternative careers in the Intellectual Property field. Register on CareerBridge at <https://www.myinterfase.com/mit/student/>.

Work 101: Preparing for Your Internship

Wednesday, April 28, 2010, 7:10-8:45pm, Room 4-270

Think you've got what it takes to wow a recruiter or dazzle 'em at your first internship? Think again. According to Monster.com, nearly 30% of companies are fed up with how their new employees, dress, communicate, and hold a knife and fork. The result? Those of us with a clue get better gigs, plum assignments, and more opportunities. Work 101 gives you the clue you want (and need) to outshine, outclass, and outsmart the competition. This seminar will teach you the keys to surviving and thriving in the working world, delivered by Elizabeth Freedman, MBA, and 2005 APCA Finalist for College Speaker of the Year. You'll learn: §§ How to 'have them at hello' § What it really takes to build the kind of reputation you want to have in the workplace § What not to order, wear, say, or do at a business lunch § The real rules for dressing business casual- what to wear and when § How to network when you hate to network and master the relationship rules of the workplace. Sign up on CareerBridge. What it takes to become the kind of employee bosses love

Interviewing for Internships

Thursday, April 29, 2010, 2-3pm, Room 66-144

You've almost got the job...so don't bomb the interview! We'll discuss how to prepare for the interviewing process, questions you can anticipate to be asked, and appropriate follow-up techniques. Knowing what to expect helps tone down those butterflies so you can put your best face forward and demonstrate your qualifications effectively. This workshop will also address how to frame your skills and experiences when interviewing for internships in particular. For more information and to register, visit CareerBridge: <https://www.myinterfase.com/mit/student/> and select Workshops, Career Fairs and Events.

Career Fair Prep School

Monday, May 3, 2010, 3:30-5pm, Bush Room (10-105)

Join the Career Development Center for a fast-paced crash course to get you prepped for the Spring Career Fair! Topics include: Preparing Your Elevator Speech, How to Work a Career Fair, Networking, Cover Letters, Resumes and Social Media.

This workshop will be comprised of topic-specific stations hosted by a Career Development Center staff member. Four 20-minute sessions will allow attendees to visit multiple stations. Register on CareerBridge (<https://www.myinterfase.com/mit/student/>) under Workshops, Career Fairs and Events.

Recent Business Tidbits...

Whirlpool 1Q profit more than doubles, sales rise

BENTON HARBOR, Mich. (AP) -- Whirlpool Corp. said Monday that its first-quarter profit more than doubled as sales of its appliances improved both domestically and abroad.

The world's largest appliance maker also lifted its 2010 earnings forecast above Wall Street's expectations on its quarterly performance.

Read the full story: <http://finance.yahoo.com/news/Whirlpool-1Q-profit-more-than-apf-4254003314.html?x=0&sec=topStories&pos=1&asset=&cocode=>

Treasury announces plans for first Citigroup sale

WASHINGTON (AP) -- The Treasury Department said Monday that its first sales of Citigroup stock will cover up to 1.5 billion shares.

That would amount to about 20 percent of the 7.7 billion shares of Citigroup common stock that the government owns.

Read the full story: <http://finance.yahoo.com/news/Treasury-announces-plans-for-apf-420307676.html?x=0&sec=topStories&pos=2&asset=&cocode=>

Numbers as of April 23, 2010 4:00pm

Symbol	Last	Change
DOW	10,204.28	+69.99(+0.63%)
NASDAQ	2,530.15	+11.08(+0.44%)
S&P 500	1,217.28	+8.40(+0.69%)
10-year bond	3.7960%	-0.2100

Quick Business Terms defined:

Earnings before interest and taxes (EBIT): A financial measure defined as revenues less cost of goods sold and selling, general, and administrative expenses. In other words, operating and non-operating profit before the deduction of [interest](#) and income taxes.

Speculative grade bond: [Bond](#) rated Ba or lower by Moody's, or BB or lower by S&P, or an unrated bond.

Investment grade bond: A [bond](#) that is assigned a rating in the top four categories by commercial credit rating companies. For example, S&P classifies investment grade bonds as BBB or higher, and Moodys' classifies investment grade bonds as Ba or higher. **Related:** [High-yield bond](#).

To learn more about common business terms, please visit <http://www.nytimes.com/library/financial/glossary/bfglosa.htm>

-- Feedback is always welcomed. If there is something you would like to changed or included, please send an email to nsuw-vpadmin@mit.edu --

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