Athena Related Contacts

Ian R. Busch

Athena Cluster Manager

7-321 : Ocean Engineering

18 April, 1989

Revised 10 August, 1989

Furniture

Inmac

46 River Road

Hudson, N. H. 03501

Contacts:

Debbie, Diane

(603) 889-4900 x26

Workstation tables purchased. Most recent was on 4/14/87. Previous tables cost $299 less a 20% discount. Most recent table was somewhat more expensive by roughly 15%. For more purchases it was recommended by Rita that we may want to go to a different vendor. The costs listed *do not include assembly*. Assembly requires 2 people, 30 minutes, and four screw drivers:

Large Phillips head (cross head)

Small Phillips head

Large straight head

Small straight head

All should be long shaft.

Inmac publishes catalogs periodically, and Rita gets them. The catalogs usually contain a fair quantity of amusing photo's so even if you don't use them they're fun to look at. Inmac also supplies other equipment, including such items as security cables and communications cables. The cable that runs to the plotter and the one that goes to room 5-308 were supplied by Inmac.

OUI

54 Canal Street

Boston

732-4200

These guys hold clearance used furniture sales periodically. Chairs are very cheap.

Security Systems

Compu-Lock

29 Harwich Circle

Westwood 02090

Contact:

Richard Sanders

(617) 326-7677 (Office Number)

(617) 326-0993 (Home Phone Number)

Very helpful guy. He will direct installation people to drop buy and install equipment. The current system we use is the 007 Cable Lock. This is the method used for securing the Laser Printer, the Plotter, and the RT, and superseeds the other locks. These locks are really just a deterent. A determined guy with a hammer could make off with all this stuff. Check to make sure what days he'll have people in the area, as they visit MIT often. They know their way around so you can give them room numbers.

Recently (around June '89), the department was given notice that Accounts thought Compu-Lock was overcharging us. This may or may not be true. Regardless of the prices, they give good service. At last look the "007" system costs around $70 + $10 installation. While admittedly we don't get a whole lot for it, it's still a hell of a lot cheaper than any other method.
Previous orders have been on the following scale:

Number of Units	Type of Units	Year	Cost Each
3	007 Cables	88	$70
12	007 Cables	89	$60
1	004 Pad	89	Free
35	007 Cables	90	$50
15	004 Pad	90	$6

Extra Pads for the 007 locks are called '004' and cost (list) like $10 each. We do much better with this dude when you can get a bulk order together and haggle the price down. You are also much better off doing the installation yourself. It involves all the complexity of sharpening a pencil, and saves the department $10 per.

His old address is:

41 Laurelwood Drive

Stoughton MA, 02072

Purchasing has this address in their database, but it is no longer valid. When time permits, it should be changed.

Irv LaForge uses a different cable lock system that is also self installed. It is considerably cheaper (around $30 each), but does not use as imposing a set of cables. In addition, it is tougher to get customized orders... Most important, perhaps, you don't get to enjoy the fine art of haggling with Rich, a sport in and of itself.

Plotters

J.M. Lancaster, Inc.

200 Butterfield Drive

Ashland MA01721

Contacts:

(508) 875-8893 also: (508) 881-1744

J.M. Lancaster has retired. I don't remember the name of the guy that I talked to here. These guys only distribute equipment to retailers. They prefer not to sell direct, so see NEDT. They are however, a great source of info on who to talk to at Houston Instruments (Athena's DMP-62 and the Navy's DMP-56A are Houston Instruments). They have also supplied plotters to Lincoln Labs.

New England Diversified Technologies -- NEDT

Franklin, MA

Contacts: Jeff Crecenzo

(508) 528-1231

This is a struggling company just starting out. They supplied the Athena plotter for list price ($5795) less a 22% discount. This discount was because the order was *prepaid*. If it isn't prepaid we still would've gotten an 18% discount.

AutoCad

AutoDesk Inc.

2320 Marinship Way

Saualito, CA

Contact:

Johnathan

Pat Second

(415) 332-2344

Contact:

Information

(800) 445-5415

This is the company that produces AutoCAD. They recommend going through the dealers for information. They suggested Boston CAD (see below).

Waltham CAD/CAM Technologies

(617) 895-1500

James Carney

Distributor for AutoCAD

<u>Boston</u> <u>CAD</u>

<u>Contact:</u>

Tony

(617) 242-5202

This company has been less than responsive. Supposedly they are investigating leads for us, but I tend to think they may be habitually blowing us off. Some of the info garnered so far:

AutoCAD runs on the following machines and environments:

UNIX	**VMS w/ UIS**
Sun Workstations	VaxStation 2's
Apollo Workstations	VaxStation 2 RC's
	VaxStation 2 GPX's
	VaxStation 2000's
	VaxStation 3100's
	Requires windows (Ultrix/DEC)

<u>At</u> <u>Athena</u>

<u>Contact:</u>

Ron Orcutt, Executive Director

x3-1346

Digitizers

Numonics

(800) 523-6716

101 Commerce Drive

Montgomeryville, PA

18936

These guys made the Webb Digitizers

Athena Administration

Function	Name	Username	Phone #
Personnel			
Hardware Hotline	Rita DiCecca	rita	x3-1410
Consultants	anyone	olc	x3-4435
User Accounts	Who Knows?		x3-1325
Deployment	Connie Correia	cc	x3-0118
Tech Support	-- S. E. gone --		x3-1313
Athena Ops/Good Hack	Paul Boutin		x3-0146
Service Dude	John Carr	jfc	
Service Dude	Lou		
Operations Mgr	Peter Roden	roden	x3-0147
Operations Staff	Peter Ralston(sp?)	invent	x3-4101
Managers			
Big Cheese	Earl Merman		x3-1327
Exec. Director	Ron Orcutt		x3-1346
Systems Mgr	D. Geer		x3-0155
Technical Dir.	J H Salzer		x3-6016
User Svcs	J Stewart		x3-5226