



Sales Quotation

Quote Number: T-US-245992-A

Quote Date: 8/19/02

[Quote Valid for 4 Days]

To: GARRY ZACHEISS
 MIT
 304 VASSAR ST
 CAMBRIDGE, MA 02139
 UNITED STATES
 Ph:617-253-7675

From: Stephani De Mille
 Sun Microsystems, Inc.
 7777 Gateway Blvd
 NWK12-202
 Newark, CA 94560
 UNITED STATES
 Ph:510-574-5728 Fax:408-957-3703
 stephani.demille@sun.com

We are pleased to quote as follows:

Approved By: _____:A

Reference

Credit Terms
Net 30 Days

F.O.B.
Origin

Item	Product Number	Description	Qty	Unit List Price	Disc	Unit Net Price	Extended Net Price (US\$)
1	A35-WSPF1-1GQA1E	<i>Order Placement - Please FAX a formal Purchase Order to Carlo Dela Fuente @ 408-957-3703. Please also reference the Sun Quotation Number located at the top of this form on your PO.</i> Sun Fire 280R server, one 900MHz UltraSPARC-III Cu processor, 8MB E-cache, 1GB memory (4 x 256MB DIMMs), One 36GB 10,000rpm 1-inch internal FCAL disk drive, DVD. Two power supplies. For Education Market Only.	1	\$7,595.00	N/A	\$7,595.00	\$7,595.00
2	X6724A	FC-AL hot swap 36.4GB 10K-rpm 1" disk drive	1	\$2,300.00	40.00%	\$1,380.00	\$1,380.00
3	X311L	Localized Power Cord Kit North American/Asian	2	N/C	N/A	N/C	N/C

Please read this quotation carefully. The terms set forth on the last page of this form constitute the entire agreement between the seller and buyer. Seller will not be bound by any terms of buyer's order that are inconsistent with the terms herein. Acceptance by buyer of these terms may be made either [1] by written acceptance or [2] by receipt by buyer of delivery of any goods described on the face of this form and failure by buyer to return the goods within five days following such delivery.

This quotation shall remain firm for the period listed above unless modified by SUN MICROSYSTEMS, INC. prior to our acceptance of your order. This quotation and any order placed as a result hereof shall be subject exclusively to the Terms and Conditions hereon and execution of the attached agreements. Any contract resulting from this quotation must be signed in Mountain View, CA by a duly authorized representative of SUN MICROSYSTEMS, INC. Any additions, modifications or waivers of any of the Terms and Conditions contained herein or on the attached Agreements shall only be effective if in writing and agreed to by an authorized representative of SUN MICROSYSTEMS, INC. SUN MICROSYSTEMS, INC. disclaims all implied warranties, including all warranties of merchantability and all warranties of fitness for a particular purpose. SUN MICROSYSTEMS, INC. shall not be liable for incidental, special, or consequential damages arising from any cause.

Accepted By: _____ Title: _____ Date: _____



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4	SLS9S-200-W9YM	Solaris PC NetLink 2.0 For all Sun Enterprise servers - new install and upgrade. No license required, Unlimited Client Access, Media Kit, Documentation in HTML. English and Localized. Solaris 2.6, 7, 8 and 9	1	N/C	N/A	N/C	N/C
5	SG-XARY171A-436GE	436-GB (12 x 36.4-Gbyte 10K RPM disks) Sun StorEdge A1000 rackmountable w/ 1 HW RAID controller, 24MB std cache, 2 fantrays (4 fans), 2 Differential UltraSCSI to host ports, and rack mount rails, and 2 power supplies. RAID Manager v 6.22. Education Market ONLY	1	\$8,250.00	N/A	\$8,250.00	\$8,250.00
6	X6541A	Dual-channel differential UltraSCSI host adapter, PCI; includes two 2m SCSI cables	1	\$1,440.00	40.00%	\$864.00	\$864.00
7	RM-6.22-A	RAID Mgr. ver. 6.22 CD/Docs Docs. include User's manual, Installation Guide CD contains RAID Mgr. 6.22 Vol. Mgmt. SW for A1000, A3000, A3500	1	N/C	N/A	N/C	N/C
Total List Price:				\$19,585.00		Quote Total:	\$18,089.00

Accepted By: _____ Title: _____ Date: _____