

Culture and Persuasion

If wishes were horses...

No need to go all the way around Robin Hood's barn

Don't beat around the bush

The squeaky wheel gets the grease

Two heads are better than one

He who travels fastest travels alone

Too many cooks spoil the broth

If at first you don't succeed...

Better to light a single candle...

A cat can look at the king

- Direct
- Hypothetical
- Individual
- High Agency
- Egalitarian

- Indirect
- Concrete
- Collective
- Fatalism
- Hierarchical

Many hands make light work

The nail that sticks up gets hammered down